

UNG SNAPSHOT

AGM 2026

6/6/2026



Vietnam's Digital Ecosystem Builder For The AI Era

4 Core Business Segments

UNG GAMES Zalo

Zalo pay GREENNODE

AI
FIRST



The 3 Strategic Pillars

Platform Dominance in Vietnam



79.6M MAU



5 Asian markets

Global Growth through Games & AI



57.3M QAU



68% Revenue from global markets

Profitable Discipline with AI Optionality

AOP margin

3% → 8%

AI-Native



Commitment To Sustainable Growth

GROW
PEOPLE



Unit: VND Bn

2023

2024

2025

Net
Revenue

7,593

9,273

10,894

Adjusted
Operating
Profit

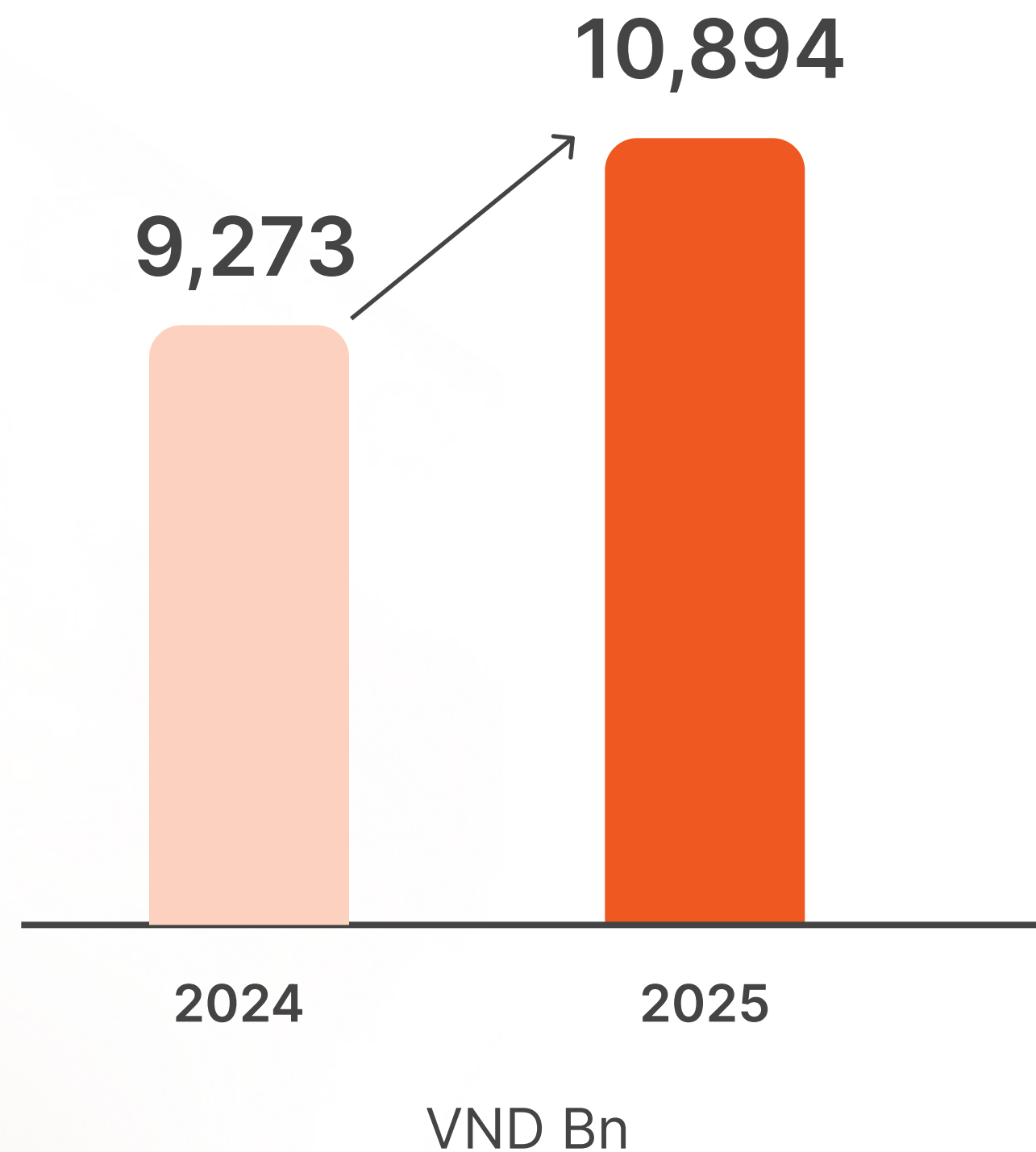
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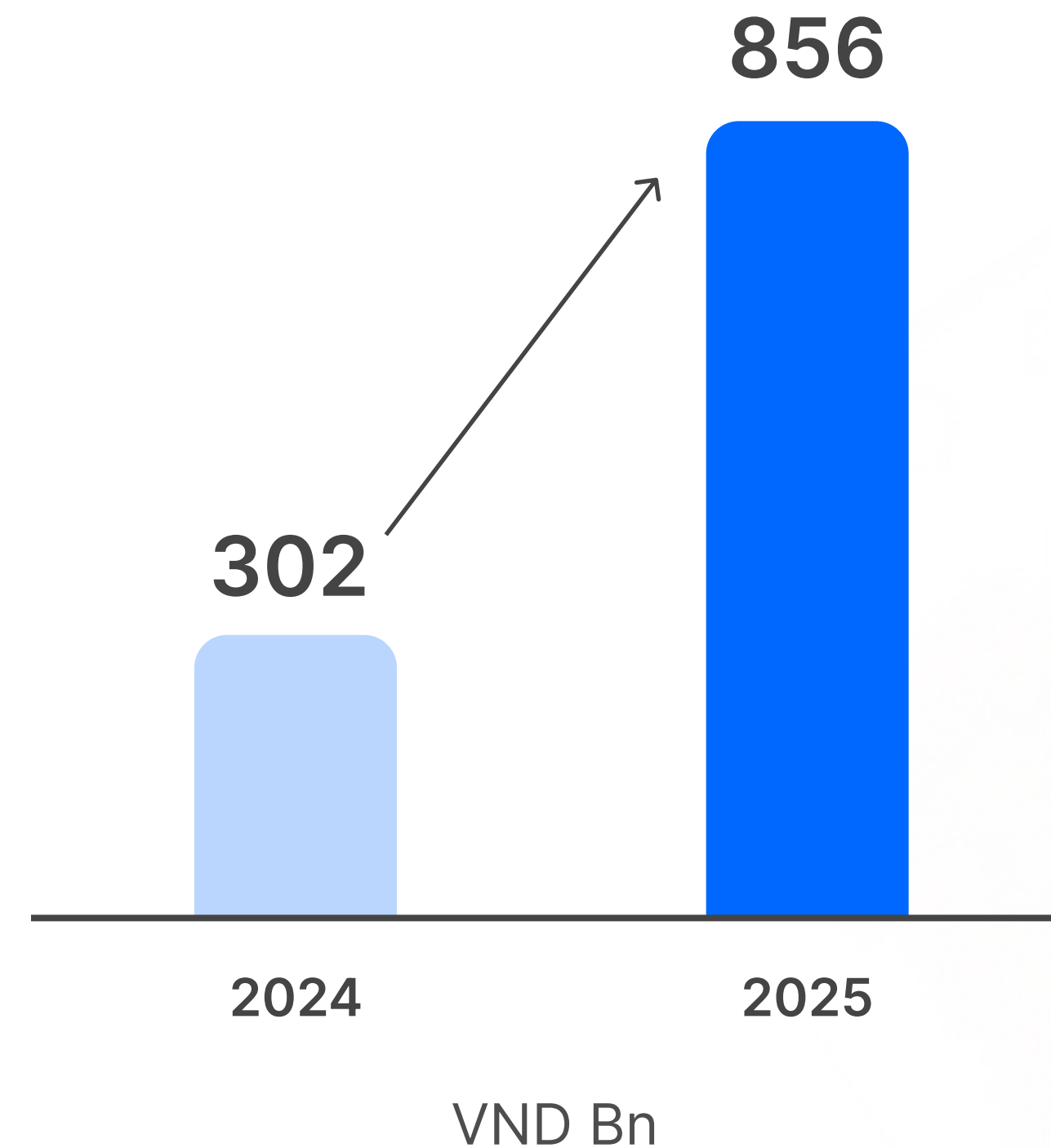
856

2025 Financial Performance

Net Revenue
+17% YoY



Adjusted Operating Profit
+183% YoY



Robust Growth Across Core Segments

Unit: VND Bn

Games &
Entertainment
(bookings)



+13%

Zalo & AI



+38%

Zalopay



+47%

GreenNode
(AI Cloud)



+57%



From the very beginning, VNG has held firm to the directions we believed were right, and stayed the course long enough to see them through. The digital ecosystem we have built, spanning communication, payments, entertainment, and AI infrastructure - is a foundation that few companies in Southeast Asia have been able to own. That is why we move into the AI era with confidence. AI represents a transition of greater scale and deeper impact than any wave of technology that came before it. This is both a challenge and a significant opportunity, for VNG to continue transforming its existing businesses while creating entirely new models, not just for VNG itself but for the broader market and society.



Le Hong Minh

Founder & Chairman



Contributing To The Economy

Driving “E-Vietnam”

Co-Creating The Digital Future

1,392B
Contribution to State Budget

>1B
Zalo disaster warning messages
(2020-2025)

Strategic Partnership
with VNU

Top 29
Private companies with the
largest tax contributions to
the State budget

>97M
Zalo SOS reaches

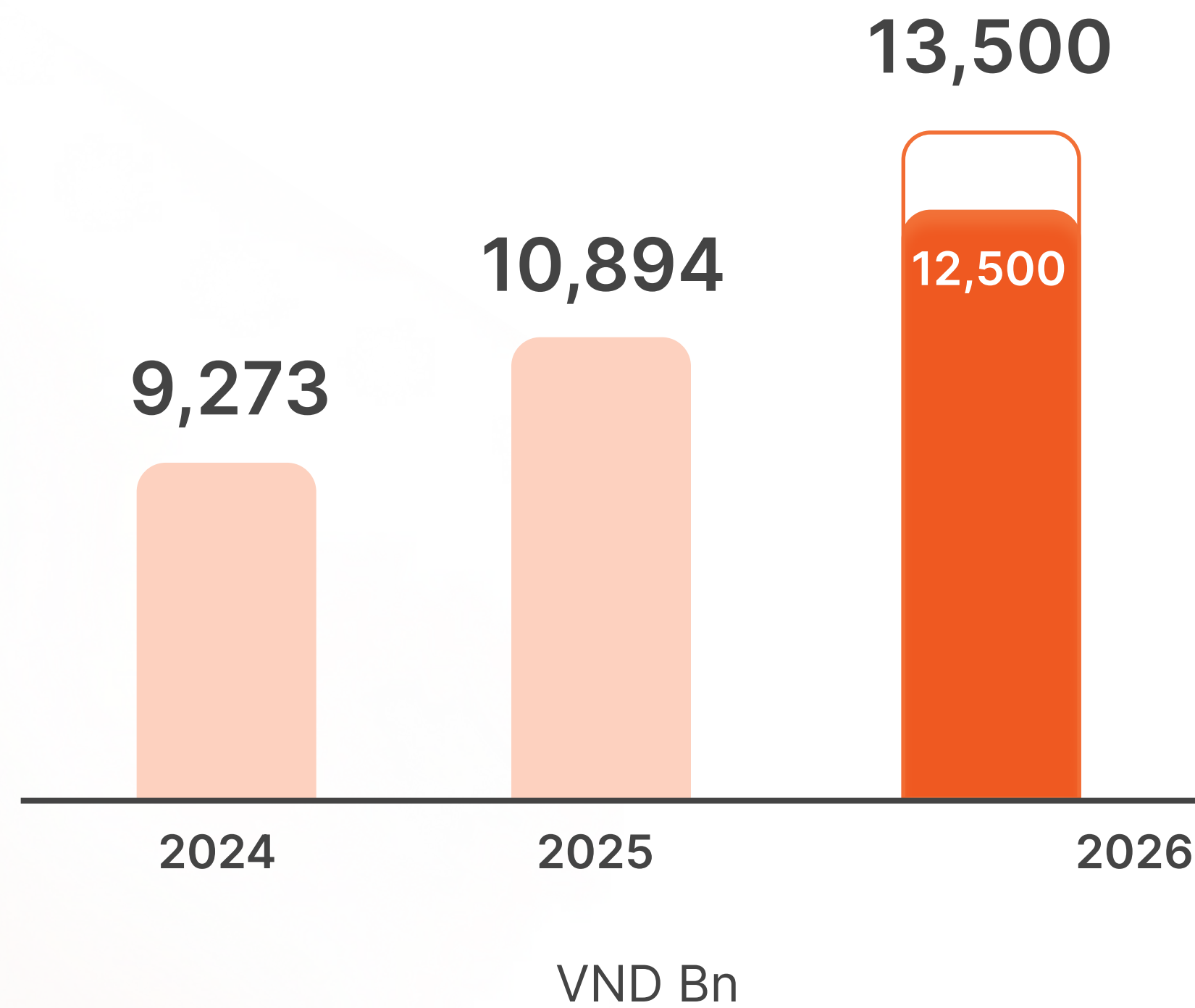
Saigon AI Hub
The First Open Model for
AI Research & Application

17K
Zalo OA for Government

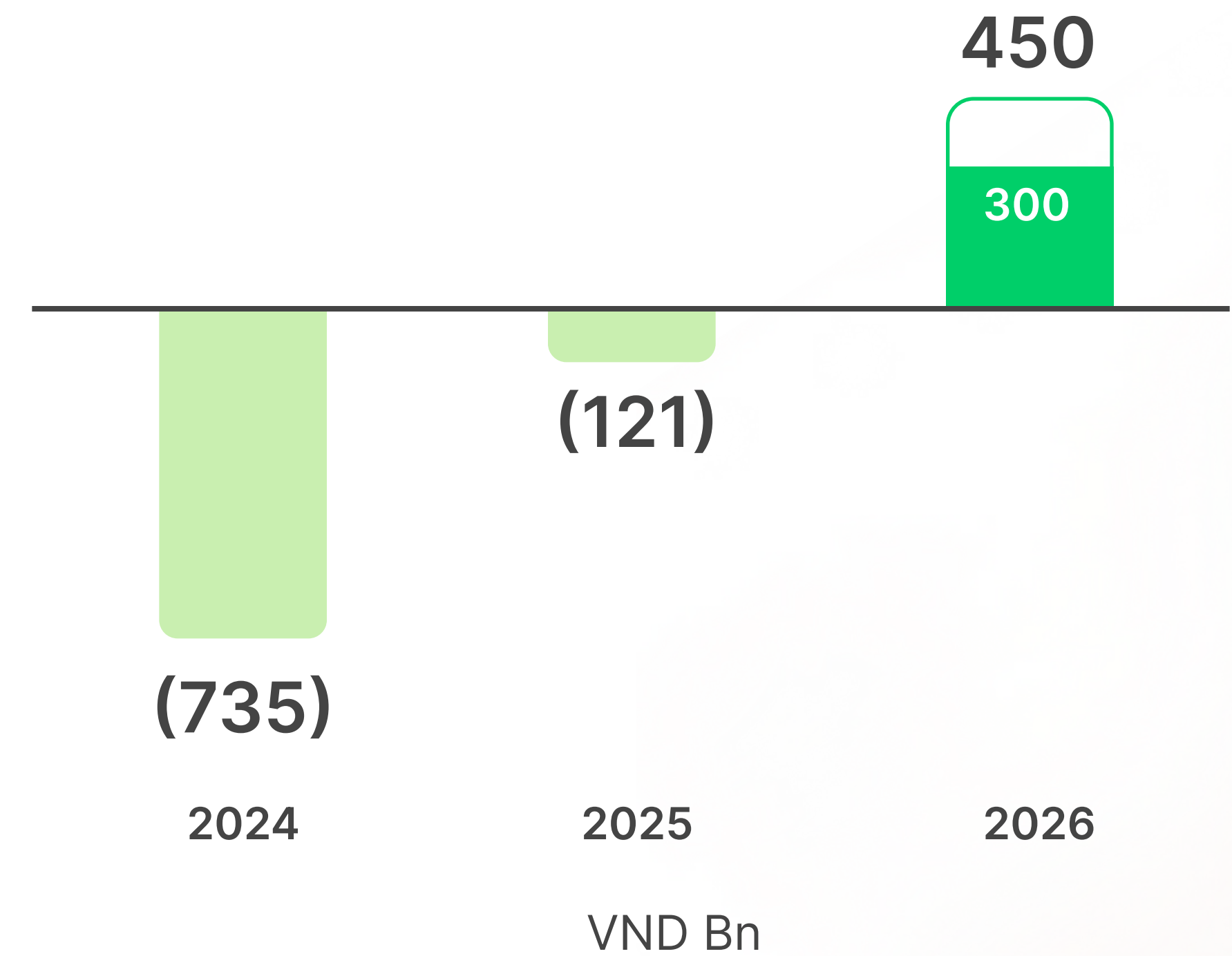
National
Advisory Council

2026 Financial Plan

Net Revenue
+15-25% YoY



Net Profit/(Loss) Before Tax
Pivot from loss to profit





UNG

Embracing Challenges



UNG
THANK YOU

