

UNG SNAPSHOT

**Q2
2026**



VNG Group - Q2.2026

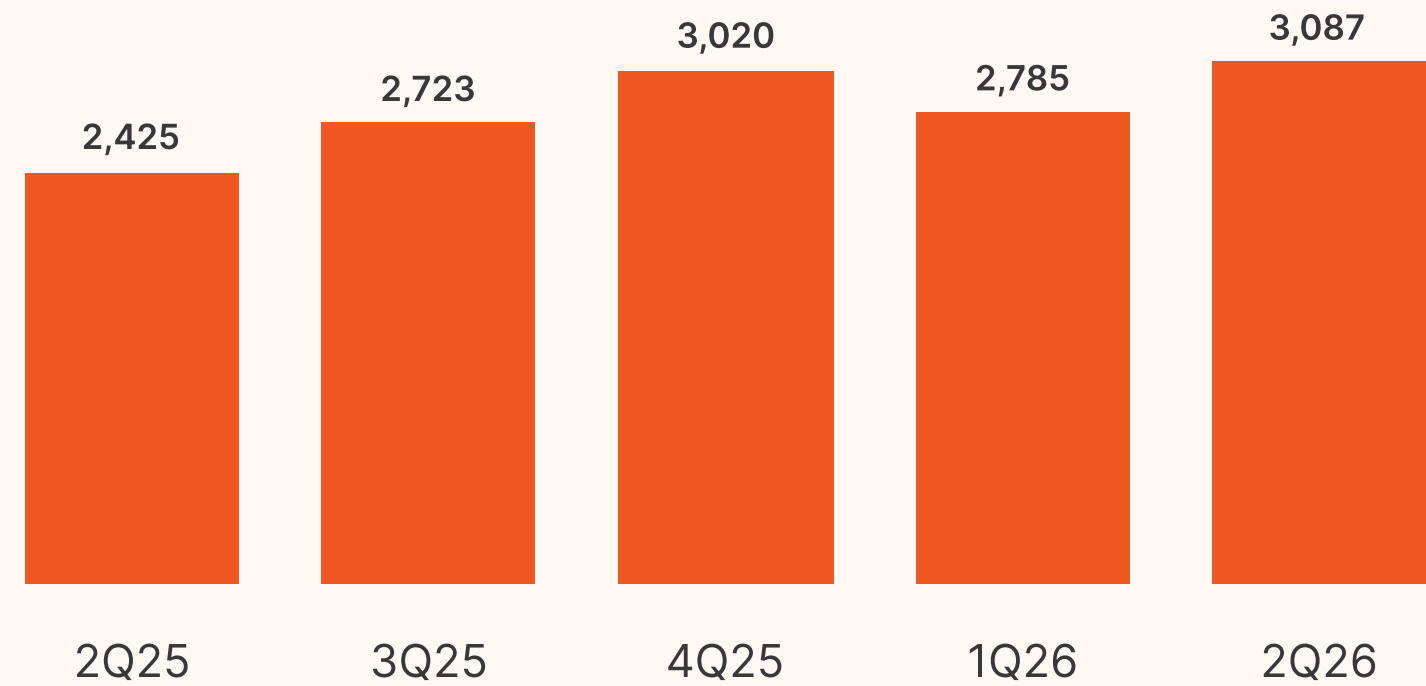
VNG Group delivered 26% revenue growth and an 86% increase in AOP, with AI driving growth across the ecosystem.

Key metrics

Net revenue

3,087
+26% YoY

Net Revenue⁽²⁾



Unit: VND billion

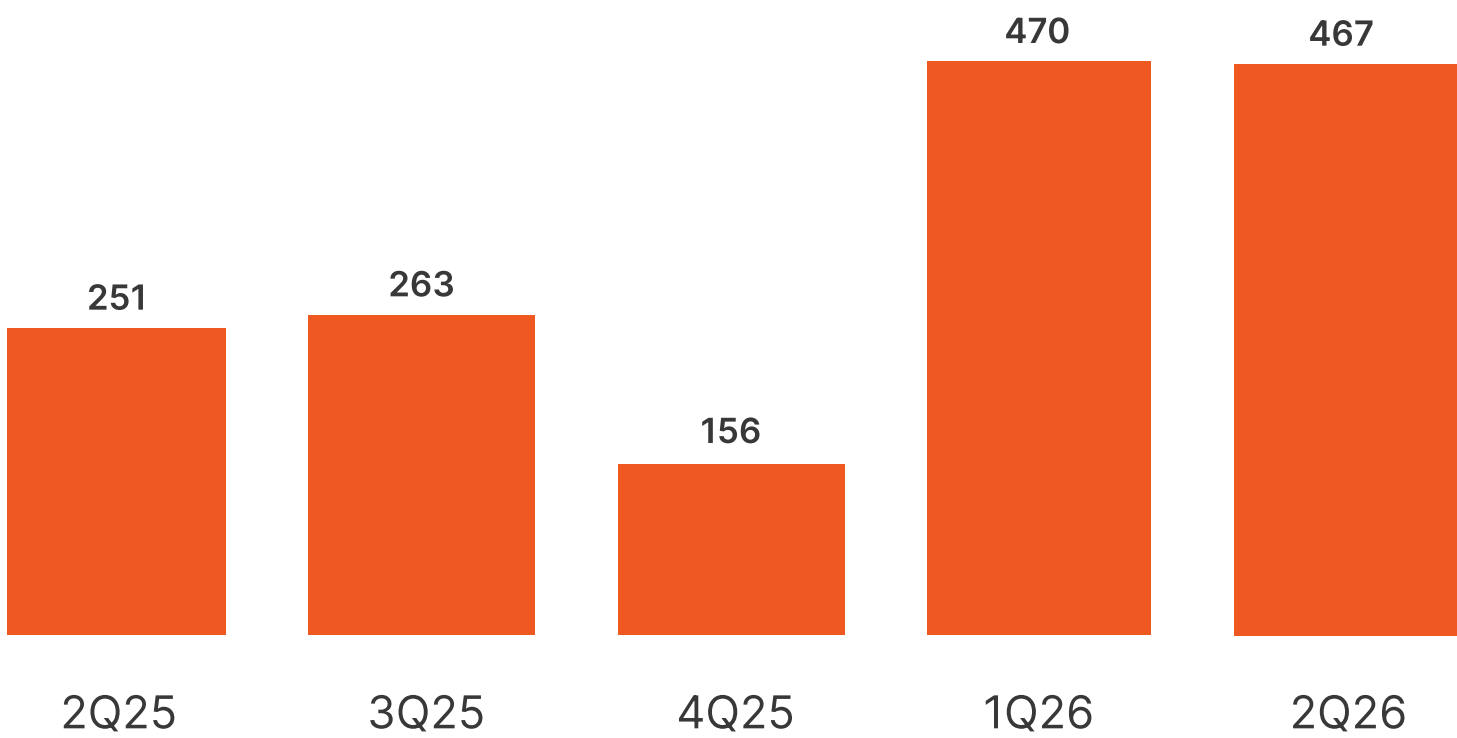
YoY Revenue Growth by Business Unit:

- +22% Games & Entertainment
- +63% Zalo & AI
- +90% Zalopay
- 17% GreenNode⁽²⁾

Adjusted operating profit (AOP)⁽¹⁾

467
+86% YoY

Adjusted Operating Profit



Net profit after tax

467
32x YoY

(1) Adjusted operating profit is a non-GAAP metric and is calculated by excluding the impact of game unearned revenue and its related cost and non-operating items from reported operating loss

(2) Revenue adjusted like-for-like comparison due to partial disposal of subsidiary



VNG unveils new positioning as “Vietnam’s digital ecosystem builder for the AI era”

VNG’s core businesses will focus on growing their networks of users, partners and customers over the long term.

Broad-based growth across all four core businesses



VNGGames is extending its No.1 position beyond Vietnam, with international bookings up 11% YoY, driven by a portfolio of long-running, evergreen titles.

Outstanding Game Publisher for the 4th consecutive year at Vietnam Game Awards 2026.

Bookings⁽³⁾ Surge

+22%

International Bookings

+11%

Quarterly Active Users⁽⁴⁾

61.9M

International Bookings Share

15%

(3) Bookings is a non-GAAP operating metric used by VNG to evaluate its Gaming segment performance. It is reflective of the cash spent by the users in the applicable period.

(4) QAU is calculated as the average of QAUs of the quarters within that period.

Zalo

Zalo remains Vietnam's leading communications platform while delivering strong revenue growth (+63% YoY), driven by value-added user services, expanding enterprise solutions, and deeper AI integration.

Top 10 Sao Khue 2026 for Business Management and **Sao Khue Award** for Service Platforms & Development Tools.

Revenue Surge

+63%

Monthly Active Users (MAU)⁽⁵⁾

81.3M

(5) MAU of the last 30 days of the period

(6) Daily average for the last 30 days of each period

MAUs use AI features

+33%

Daily Messages Sent⁽⁶⁾

2.2B

Broad-based growth across all four core businesses

Zalopay

Zalopay is scaling into a broader financial-services platform, with that segment up 456% YoY, complementing its core payments business.

Named to CNBC & Statista's **World's Top Fintech Companies** 2026 for the second time.

GREENNODE

GreenNode is repositioning toward higher-value AI infrastructure, with AI Cloud revenue up 271% as it shifts away from traditional services.

The first and only company in 2026 to receive the **High-Tech Enterprise Certificate** from HCMC DOST.

Revenue Surge

+90%

Financial Services Revenue

+456%

Overall Cloud Revenue Growth

+40%

Surge in AI Cloud Revenue

+271%

Active Users

+39%

Total Payment Volume

+66%

BFSI Segment Growth

+73%

Robust Net Retention Rate (NRR)

123%

Growth figures are year-over-year unless stated otherwise

Accelerating AI innovation across the VNG ecosystem



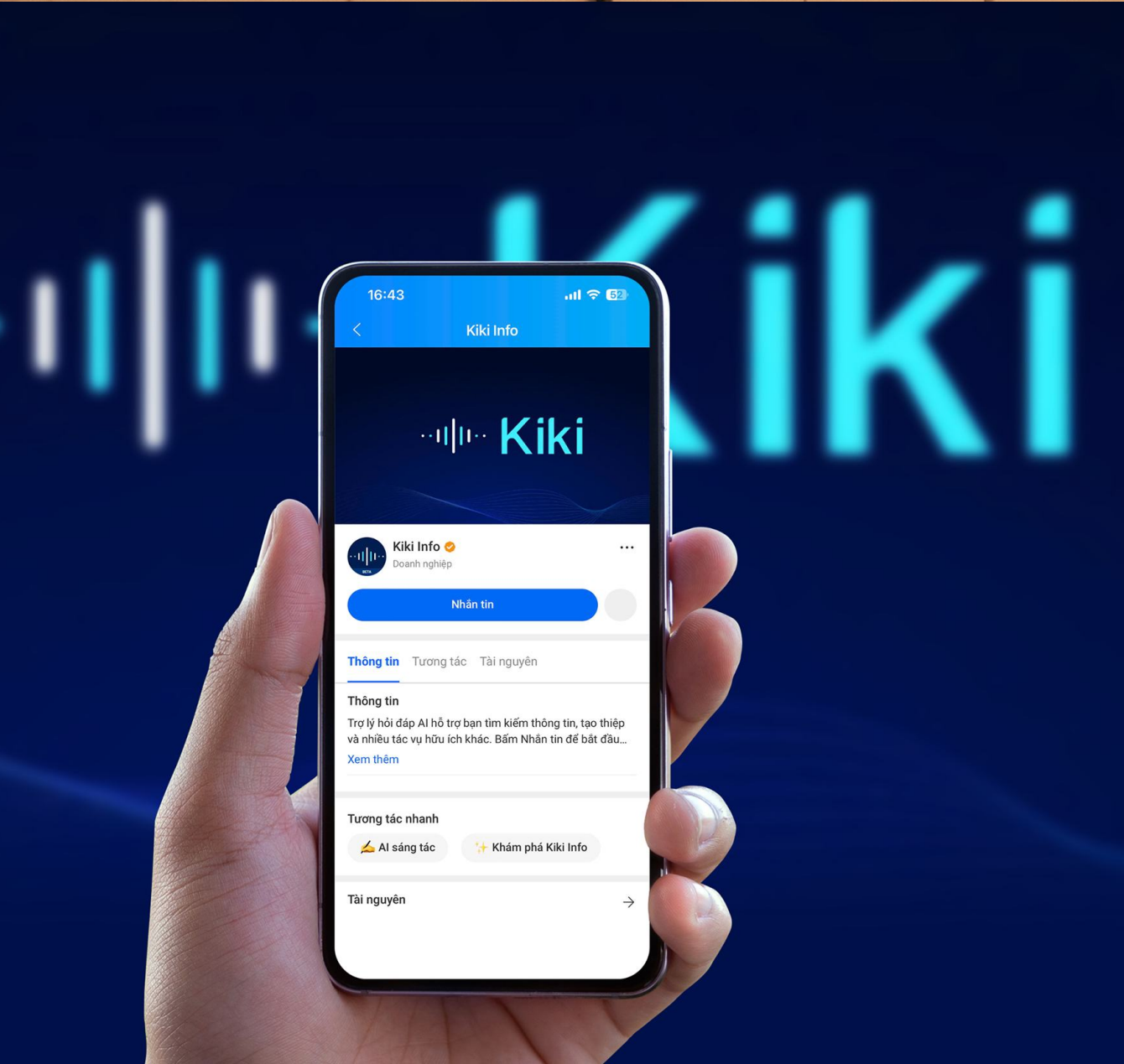
VNG, VNU-HCM and Google Labs Unveiled Inaugural Applied AI Lab in Vietnam

The Lab is now operated under Saigon AI Hub, giving its 60 researchers early access to pre-released Google models, backed by hands-on support from Google and Google DeepMind experts to maximize their research application potential.



VNGGames hosted Vietnam's first AI-powered Puzzle Game development competition

VNGGames partnered with OpenAI to host Prompt to Play 2026, attracting 338 registrations and bringing together 89 finalists who developed 28 complete puzzle games within 24 hours.



Zalo drives mainstream AI adoption

Kiki Info surpassed 1.5 million users within four months of launch, while Kiki reached 30,000 Premium subscribers for advanced features like traffic alerts and smart traffic-fine notices.



GreenNode powers VNG's first internal AI Agents hackathon

GreenNode Claw-a-thon brought together 600+ Starters from Tech and Non-tech functions to build nearly 250 AI Agents over 7 days, transforming ideas into practical and meaningful AI solutions.

UNG
THANK YOU

